



International Contracts

Wednesday, March 24, 2010

8 a.m. – 8:30 a.m. – Registration, Breakfast, Networking
8:30 a.m. – 12 p.m. – Presentations and Panel Discussion

The Kauffman Foundation

4801 Rockhill Road
Kansas City, MO 64110

Topics:

- Key issues in common international contracts such as buy and sale agreement, sourcing and outsourcing agreement, and distribution agreement, etc.
- Payment methods
- Incoterms
- Practical advice and experience sharing from leading company business managers and corporate counsel
- Do's and Don'ts

Who Should Attend:

- Company executives responsible for contract negotiation and documentation
- Corporate counsel
- International managers
- Business managers
- Compliance officers
- Contract administrators
- Sales representatives
- Educators
- International law or business students
- ...and others who deal with international contracts.

Speakers:

Laura Pedersen, Global Banking Officer, First National Bank
Linda Tiller, Partner, Husch Blackwell Sanders, LLP
Fang Shen, Associate, Husch Blackwell Sanders, LLP
Business executive and corporate counsel panelists (TBD)

We would like to recognize our organization partner for this event:

Institute for Supply Management (ISM).



International Contracts 3/24/10



Cost:

ITC Members: \$60.00
Non-Members: \$90.00
Students: \$30.00
(STUDENT ID REQUIRED)

Program Location:

The Kauffman Foundation
4801 Rockhill Road
Kansas City, MO 64110

Questions?

Please call the ITC Office at **(816) 235-6654** or e-mail at info@itckc.org.

Please Note:

Individuals paying at the door should notify ITC of attendance via e-mail or telephone, to ensure adequate seating and provisions

Payment by check

In case of postal delays, please notify your attendance via telephone or e-mail.

Payment by credit card

Please ensure all necessary information is completed. If paying at the door please bring completed form to the program.

The ITC appreciates your assistance with these matters.

Special Note:

For your own security, please do not e-mail credit card information.

Substitutions are acceptable after the 48 hour notice for cancellations.

REGISTRATION DEADLINE:

Friday, March 19, 2010

Allow 48 Hour Notice for Cancellation

No shows will be billed if not canceled.

Send checks and registration to:

International Trade Council
4747 Troost Avenue, Suite 119 E
Kansas City Missouri 64110

Fax completed registration to:

(816) 235-2947

Register online: www.itckc.org

Or email us with questions: info@itckc.org

Company Name: _____

Address: _____

City, State, Zip: _____

Phone: _____ Fax: _____

Registrant Information

E-mails required for confirmation and directions

Name _____

E-mail _____

Name _____

E-mail _____

Name _____

E-mail _____

Total amount \$: _____

Please make checks payable to: International Trade Council
Credit Card Information **(Please indicate one)**



Card Holder's Name _____

Card Number _____

Security Code _____

(3 digit code for Visa & MC; 4 digit for AMEX)

Expiration Date _____

Billing Address w/ Zip Code (if different than above) _____